

DEDICATED TO SUPPORTING YOUR BUSINESS



THE REQUIREMENT

Located in the South of the UK, NewNet provides award winning connectivity to the internet, in addition to hosting, voice and networking solutions. NewNet's key requirements included needing approximately 100 racks with very granular power billing, plus the flexibility to increase or decrease power or racks without penalty, and at short notice, to enable them to match their expenditure very closely to their usage.

THE SOLUTION

NewNet have chosen ServerHouse over local competitors since 2001 as they are unrivalled on price, commercial terms and service level. ServerHouse has an excellent track record of providing a secure and reliable service, flexible commercial terms and continuing to innovate and modernise their products to ensure they are competitive and efficient.

ServerHouse not only offers a flexible call-off contract with a minimum rack commitment, but also allow new racks to be added without notice and unwanted racks to be canceled with just 30 days' notice. Furthermore, ServerHouse only bills NewNet for power used, not a flat rate for rack space, so they are never paying for spare or unused capacity.

ServerHouse is also able to provide NewNet with both primary and DR sites with dark fibre interconnects, plus Tier II and Tier III facilities with on-net connectivity from SSE, Level3 and Virgin, so that NewNet can maintain high capacity and reliable network links.

